



# 2025 Training Programme Republic of Ireland

Supporting your  
Professional Development

# Welcome to Mercia's 2025 Training Programme

**Mercia is one of the leading providers of training and support services to the UK & Ireland accountancy profession.**

Over 7,000 firms attend our training courses and rely on our technical services and products. We can help improve the knowledge and efficiency of your team as well as enhancing your firm's brand presence and reputation.

As recruitment and retention continues to be a challenge across many practices, investing in training and development has never been so important. We have been working with accounting firms across the Republic of Ireland for nearly 30 years and our highly respected team are on hand to support your business.



**Brendan Howard**  
Managing Director  
brendan.howard@mercia-group.com



**Kathryn Burns**  
Technical Consultant  
kathryn.burns@mercia-group.com



**Jonathan McGee**  
Technical Consultant  
jonathan.mcgee@mercia-group.com

Whatever your role and level of experience, Mercia is here to support you in 2025 and beyond!

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All prices in this brochure exclude VAT



# Training Membership Options

Enjoy unlimited access to our Republic of Ireland courses for an annual fee.



## CPD

Access to all online CPD courses, including live streamed and on-demand.



### Individual membership

On a per person basis access to the CPD Box Set plus live audit and accounts updates.

€39 per person per month



### Firm wide membership

Access for the whole firm to the CPD Box Set plus live audit and accounts updates.

€29 per person per month\*

Individual membership can include as many or as few people as you like from your firm.

\*Firm wide membership must include **all** partners and members of staff at the appropriate level of membership.



## Early Careers Digital

Access to all online Early Careers courses in the pathway.



### Individual membership

On a per person basis access to the Early Careers programme.

€39 per person per month



### Firm wide membership

Access for the whole firm to the Early Careers programme.

€29 per person per month\*

To purchase individual memberships [click here](#) or to discuss firm wide membership contact us.

# Products and Services

Our experienced and dedicated technical teams monitor changes to laws and regulations and consider how these could have an impact on the services that you deliver to your clients.



## Training

We offer a variety of training covering both Early Careers and CPD. Many of our courses are available to book individually or our new membership options give excellent value for money and includes additional courses. Both programmes now include taxation, with key updates in the CPD programme and introductions to core areas for your trainees.



## Methodology And Compliance Products

From anti-money laundering procedures to audit methodology, we offer a range of audit and specialist assignment solutions to hundreds of firms of accountants and auditors.

Our experienced team of authors monitor changes to laws and regulations to provide flexible and practical methodology and compliance products designed to help support organisations of all sizes – from sole practitioners to international networks.



## Peer Reviews

We carry out hundreds of reviews for accountancy firms throughout the UK and Ireland each year. Our dedicated team can help ensure your firm remains up to date and compliant in regard to a wide range of areas, from audit through to anti-money laundering and investment business. All reviews include a full written report detailing the findings and any practical guidance to help you address any areas as required.

**Ensure your firm remains up to date and compliant in a wide range of areas including:**

- audit
- anti-money laundering
- insolvency
- investment business.

**All reviews include:**

- a full written report detailing findings
- practical guidance addressing any concerns.

## Talk To Us

For more information about our technical services:

[brendan.howard@merciam-group.com](mailto:brendan.howard@merciam-group.com)

01 809 0080

[merciam-group.com/support](https://merciam-group.com/support)



# Early Careers

## Create Your Own Pathways

We know that one size does not fit all and with a wide range of workshops you have the flexibility to create a tailored learning programme for each member of your team.

	KEY			
	On-Demand		Tutor-Led Live Streamed	
	Accounting	Auditing	Tax	Professional Skills
YEAR ONE	<div>Introduction to Money Laundering</div> <div>Introduction to Professional Ethics</div> <div>Bookkeeping: The First Principles</div> <div>Bookkeeping: The Next Stage</div> <div>Bookkeeping Case Study</div> <div>Preparing and Finalising Accounts</div>	<div>Introduction to Money Laundering</div> <div>Introduction to Professional Ethics</div> <div>Auditing Skills Series - Year 1</div>	<div>Introduction to Money Laundering</div> <div>Introduction to Professional Ethics</div> <div>Introduction to Taxation of Individuals</div> <div>Introduction to Capital Gains Tax</div> <div>Calculating Trade Profits</div> <div>Capital Allowances - The Basics</div>	<div>Making the Right Start with Colleagues and Clients</div> <div>Communicating Effectively</div> <div>Professional Skills for Trainees - Year 1</div> <div>Mental Health and Wellbeing Series</div> <div>Time Management</div>
YEAR TWO	<div>Understanding Company Accounts</div> <div>Preparing Accounts More Complex Issues</div>	<div>Auditing Skills Series - Year 2</div>	<div>Corporation Tax Issues</div> <div>Capital Allowances - The Next Stage</div>	<div>Making Decisions and Prioritising</div> <div>Writing Skills</div> <div>Professional Skills for Trainees - Year 2</div> <div>Mental Health and Wellbeing Series</div>
YEAR THREE		<div>Auditing Skills Series - Year 3</div> <div>Auditing Refresher and Update for Trainees</div>		<div>Presentation Skills</div> <div>Professional Skills for Trainees - Year 3</div>

Some of these courses were originally created for the UK and have references to pounds sterling and UK VAT rates however they are suitable for trainees in the Republic of Ireland and this is reflected in the cost.

Click here to purchase individual courses or to book live events



# Early Careers Pathways

## AWARD WINNING Auditing Skills Series

Using case studies to complete audit tests as they would on a real audit, the auditing skills series enables trainees to put learning into practice right away.

## Accounting

As accounting forms the foundation across all disciplines, we have a range of courses to support trainees in this area plus more specialist courses to support those working in this discipline as they progress.

## Tax

Whatever route your trainees take, you can choose from our selection of tax courses to complement their study or work in the office.

## Professional Skills

Personal skills play an important part in creating a rounded and effective professional. We have a series of courses for trainees to attend as their career progresses.

All Early Careers courses are included in Early Careers membership **see page 3 for details.**

Or can be bought **from €85** per trainee per title.



## In-House Training

Our in-house training gives a more personal approach to meeting your firm's training needs.



We can cover training in areas such as our Early Careers offering, CPD, Methodology and professional skills. In-house training can be booked as a one-off course or as a structured programme of courses.

Courses and workshops can be delivered at your own venue and/or live streamed via Zoom.

### Talk to us

For more information or to discuss your in-house training requirements please contact:

✉ [brendan.howard@mercia-group.com](mailto:brendan.howard@mercia-group.com)

☎ 01 809 0080

🌐 [mercia-group.com/inhouse](https://mercia-group.com/inhouse)

## Your CPD Programme On-Demand Courses

Our Republic of Ireland CPD programme includes a comprehensive range of on-demand courses ranging from 0.5 to 3 hours CPD each.

Many are available to book individually from **€65 per place** or get access to all courses for a membership, **see page 2.**



✉ [brendan.howard@mercia-group.com](mailto:brendan.howard@mercia-group.com)

☎ 01 809 0080

🌐 [mercia-group.com/ireland](https://mercia-group.com/ireland)

# Your CPD Programme

## On-Demand Courses

COURSE	CPD HOURS
<b>REGULATORY</b>	
Anti Money Laundering Update (ROI)*	1
Revised Ethical Standard for Auditors (Ireland) 2020 (ROI)*	1.5
<b>FINANCIAL REPORTING</b>	
Financial Instruments - Accounting Issues (ROI)	3
Financial Statement Disclosures for FRS 102 and FRS 102 1A (ROI)*	1
IFRS Update and Refresher (ROI)	3
Periodic Review Amendments to Section 20 - Leases (ROI)	0.5
Periodic Review Amendments to Section 23 - Revenue (ROI)	0.5
<b>AUDITING</b>	
Audit - Effective Planning (ROI)*	1.5
Audit - Efficient Fieldwork (ROI)*	1.5
Audit - Finalising the Audit (ROI)*	1
Audit - The Auditors Report (ROI)*	1
Audit Sampling (ROI)*	1.5

COURSE	CPD HOURS
<b>AUDITING CONTINUED</b>	
Auditing Smaller Businesses - Striking a Balance (ROI)	2
Auditors Roundup (ROI)*	6
Effective use of Mercia Audit Methodology (ROI)	3
ISA 240 - The Auditor's Responsibility Relating to Fraud (ROI)	2
ISA 315 - Identifying and Assessing the Risks of Material Misstatement (ROI)	2
ISA 315 - Practical Aspects of Auditing Your Client's IT Environment (ROI)	2
ISQM1 - Ensuring Quality Management (ROI)	1
ISQM2 - Engagement Quality Reviews (ROI)	1
Modified Audit Reports (ROI)*	0.75
<b>FINANCIAL REPORTING AND AUDITING</b>	
Accounting and Auditing Roundup 2025 (ROI) Spring*	3
Accounting and Auditing Roundup 2025 (ROI) Autumn*	3

These courses are included in CPD training membership

\*or these courses are available to purchase individually from **€65 plus VAT**.

[Click here to purchase individual courses](#)

[Click here to purchase membership](#)



#### MEMBERS

See page 2 for membership details.



#### TERMS AND CONDITIONS

For full details on our terms, please visit our website.



# Your CPD Programme

## On-Demand Courses

COURSE	CPD HOURS
<b>TAX</b>	
Finance Bill (ROI)*	2
Preparing the Corporation Tax Return (ROI)*	2
Preparing the Income Tax Return (ROI)*	2
Topical Issues in Capital Acquisition Tax (ROI)*	2
<b>OTHER</b>	
Business Valuations (ROI)*	1
Company Law - Directors and Transactions (ROI)*	1
Cyber Security (ROI)	2
Definitive Guide to Liquidations for SMEs (ROI)*	1
Effective Practice Management (ROI)	2
Excel 2016 - Smarter Not Harder - Key Points (ROI)	1.5
Micro Companies and Related Company Law (ROI)*	1
Properties - Accounting and Audit Issues (ROI)	3
Raising Finance for SMEs (ROI)*	1.5

These courses are included in CPD training membership

\*or these courses are available to purchase individually from **€65 plus VAT**.



#### MEMBERS

See page 2 for membership details.

COURSE	CPD HOURS
<b>PROFESSIONAL SKILLS</b>	
Attracting and Retaining Your Talent in a Competitive World (ROI)	1.5
Coaching Skills Tips (ROI)	0.5
Culture and Diversity (ROI)	0.5
Dealing with Difficult Conversations (ROI)	0.5
How To Maximise Your Professional and Personal Impact (ROI)	1.5
Negotiation Skills Tips (ROI)	0.5
Running Effective Meetings (ROI)	0.5
Tips for Effective Management of Dispersed Teams (ROI)	1.5
Work Life Balance Tips (ROI)	0.5
<b>FUTURE READY SKILLS</b>	
Building a Tech-Enabled Organisation (ROI)	1
Digital Mindset and Skills (ROI)	1
Using and Communicating with Data (ROI)	1
What is AI and What Does it Mean for Accountants (ROI)	1

[Click here to purchase individual courses](#)

[Click here to purchase membership](#)



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## Audit and Accounts Updates

**Live streamed and on-demand**

These updates will make delegates aware of the key changes in Accounting and Auditing and relevant legislation that will impact their day-to-day work.

### Accounting and Auditing Update 2025 (ROI) - Spring

23 May 2025 €125\*

### Accounting and Auditing Update 2025 (ROI) - Autumn

5 December 2025 €125\*

#### \*Included in membership

The Auditing element of these courses will always be the final section of the course in order that any accountants who are not auditors may leave the course should they choose to.

## Firm-Wide Regulatory Training

### eLearning



**Introduction to Anti-Money Laundering (ROI)**



**Introduction to Professional Ethics (ROI)**

**From €200 each**

These courses are available to buy on a firm wide basis and can be used for all new starters and anyone wanting a refresher. They include interactive quizzes and a test to enable you to evidence training.

They are available for 12 months to your whole firm and the cost is based on the number of partners.

**Included in membership**

## Skills, Management and Leadership



### Live Streamed Programme

Our programme maximises learner engagement by using our state-of-the-art virtual online delivery platform and through restricting class sizes, so that learners are able to interact in small groups and with the trainer. See [page 12](#).

### In-House

As an alternative, bespoke in-house training for professional, management and leadership skills can be delivered either on your premises or virtually. Each training package is developed with your input so it can be tailored to meet your business needs and goals.



## Meet Louise Conner

**With 20+ years of experience in Learning and Development, Louise is Mercia's Management and Skills Trainer.**

Her motivational coaching delivers exceptional results and equips teams with the skills to reach their potential. Louise's industry expertise and personalised training approach make her training an invaluable asset to teams seeking to enhance their management and leadership abilities.



# Skills, Management and Leadership Programme

COURSE	PRICE	CPD HOURS	LIVE STREAMED DATES	
Coaching Skills	€140	2	6 Mar (am)	18 Sep (am)
Delegation and Feedback	€140	2	6 Mar (pm)	18 Sep (pm)
Effective Communication	€140	2	23 Apr (am)	24 Sep (am)
Emotional Intelligence	€140	2	23 Apr (pm)	24 Sep (pm)
Forming and Maintaining Client Relationships	€140	2	29 Apr (am)	7 Oct (am)
Leading a Team	€140	2	29 Apr (pm)	7 Oct (pm)
Multi-task Management	€140	2	13 May (am)	29 Oct (am)
People Management	€140	2	13 May (pm)	29 Oct (pm)
Performance Management	€140	2	17 Jun (am)	20 Nov (am)
Presenting with Confidence	€140	2	17 Jun (pm)	20 Nov (pm)
Wellbeing and Resilience in the Workplace	€140	2	9 Jul (am)	2 Dec (am)
Working and Communicating with Different Personalities	€140	2	9 Jul (pm)	2 Dec (pm)

These courses are **not included** in membership



**COURSE WEB LINKS**  
Click on the course titles  
above to view details online.



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please visit our website.





Mercia Ireland Ltd, 90 Upper Georges Street,  
Dun Laoghaire, Co Dublin, Ireland A96R8R9  
E [enquiries@merciaireland.com](mailto:enquiries@merciaireland.com)  
T 01 809 0080

[mercia-group.com/ireland](https://mercia-group.com/ireland)



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with company number 321135. Registered Office:  
90 Upper Georges Street, Dun Laoghaire, Co Dublin, Ireland, A96R8R9.

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